

## Mercy Hospital Scranton and Mercy Hospital Wilkes-Barre Improve Labor Performance by \$5.7 million with Capitol Consulting, LLC.

**Chicago, Illinois, July 31<sup>st</sup> 2003** – Mercy Hospital Scranton and Mercy Hospital Wilkes-Barre have completed the first year of the Performance Improvement Process with Capitol Consulting, LLC. After a successful first year of target development, management coaching, and enhanced productivity reporting through the use of *The Bi-Weekly Productivity Report and the Productivity Checkbook*®, a major shift in proactive management and performance improvement has been implemented. Mercy Hospital Scranton and Mercy Hospital Wilkes-Barre are part of Catholic Health Partners.

### News and Results:

- First year actual savings exceeded \$5.7 million in realized labor expense reductions as a result of a reduction of 140 full-time equivalents without layoffs.
- The improvement represents a 7.2% reduction off the base of 1940 full-time equivalents.
- All productivity systems and management tools have been implemented
- Over 75 managers and directors completed Boot Camp for Managers
- Mentioned in Modern Healthcare as Top 25 Turnaround

### About Catholic Health Partners:

Catholic Health Partners (CHP) is the largest health system in Ohio and the fourth largest employer in Ohio, and CHP is also one of the largest nonprofit health systems in the United States. With \$5.05 billion in assets, CHP employs more than 38,000 associates in more than 100 organizations -- including 34 hospitals -- that meet the healthcare needs of people in Ohio, Tennessee, Kentucky, Pennsylvania and contiguous states.

For the second year in a row, CHP was named one of the nation's Top 10 Health Systems for clinical quality and efficiency in a Thomson Reuters study of 255 health systems across the country. And, in a study published in the June 2008 issue of The Joint Commission Journal on Quality and Patient Safety, CHP ranked 5th of 73 hospital systems for quality of care.

### About Capitol Consulting, LLC:

Founded in 1998, Capitol Consulting is a healthcare consulting firm based in Chicago, Illinois. Our **Performance Improvement** approach and **OPTIX Reporting System** has led organizations across the United States and Europe towards achieving expense reduction and performance improvement while giving our clients return on investment exceeding 30 - 1. To learn how Capitol Consulting, LLC can assist your organization please visit [www.CapitolConsultingLLC.com](http://www.CapitolConsultingLLC.com).

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